





INSPIRED BY THE PAST,  
BUILT FOR THE FUTURE...

2011 OPENING OF OFFICES IN BORDEAUX,  
IN THE CITY'S CHARTRONS DISTRICT

2010 CARBONNEUTRAL MEMBERSHIP



2009 CARBON FOOTPRINT AUDIT /  
GLOBAL COMPACT MEMBERSHIP



2008 CREATION OF NEW CHAGNY  
BOURGOGNE WORKSHOP



2007 PARTNERSHIP WITH  
NATIONAL FORESTRY OFFICE /  
ISO 22000 CERTIFICATION



2005 PEFC CERTIFICATION



2003 SABATÉ DIOSOS BECOMES CENEO



2001 SEGUIN MOREAU JOINS  
THE SABATÉ DIOSOS GROUP

1994 CREATION OF NAPA WORKSHOP  
IN CALIFORNIA



1991 CREATION OF CHAGNY WORKSHOP  
IN BURGUNDY

1972 INSTALLATION ON  
THE PRESENT SITE IN COGNAC

1970 RÉMY MARTIN BECOMES  
SOLE OWNER OF THE COOPERAGE

1959 MERGER OF BOTH COOPERAGES  
AND CREATION OF SEGUIN MOREAU



1870 CREATION OF  
SEGUIN COOPERAGE

1838 CREATION OF  
MOREAU COOPERAGE



EACH WINE OR SPIRIT DESERVES ITS OWN MADE-TO-MEASURE SOLUTION



BARRELS

75%

#### OUR CORE BUSINESS

- 3 workshops (Cognac, Chagny, Napa)
- 80,000 barrels a year
- Ranging from 225 to 500L
- 4 selected species of oak
- 9 qualified œnological toast levels
- An in-house laboratory provides a unique quality control



VATS & CASKS

15%

#### OUR “HAUTE COUTURE” WORKSHOP

- Singular know-how since 1880
- 190 vats & casks per year
- Capacities from 60 to 1500hl
- Tailor-made assistance for every project
- A culture of technical innovation



ALTERNATIVES

10%

#### OUR KNOW-HOW FOR EVERY WINE

- Innovative œnological tools
- Customized programs and follow-up
- High-end technical responses for every type of wine and spirit



# 100% OENOLOGIQUE: 35 YEARS OF INNOVATION



100% Oenologique

**2011** - ICÔNE process  
- ICÔNE *Elégance* and *Fraîcheur* barrels



**2013** - CENOSTAVE Collection range  
- Clear stave for vats and casks

**2010** Research Program with AWRI  
in Adelaide

**2009** Partnership with Vine & Wine Burgundy  
University College (IUVV)



**2012** - ICÔNE Low Aroma and High Aroma barrels  
- CENOSTICK range



**2008**  
- AQUAFLEX process  
- CENOSTAVE range  
- Drainage hatch  
positioned level  
with bottom



**1999**  
U-STAVE process



**1989**  
Bousinage, the œnological  
toasting of oak



**1998**  
- Start of the ICÔNE project  
- Cœnological Potential



**1985**  
Oak proactive maturation  
process

**1978** Partnership with the Vine & Wine Institute  
of Bordeaux (ISVV)

# ONE TEAM, SEVERAL TRADES



A staff of  
**240**



## IN THE FIELD AND AT YOUR SIDE:

- **22 qualified sales engineers / oenologists** to provide you with technical support
- **1 cooper for after sales service**, specializing in barrel maintenance and upkeep
- **10 sales assistants** at your service

## AN R&D UNIT THAT UNDERSTANDS AND INNOVATES:

- **3 Doctors of oenology** dedicated to fundamental and applied research
- **1 internal laboratory** dedicated to innovation
- For 35 years, partnerships with the **world's leading oenology faculties**

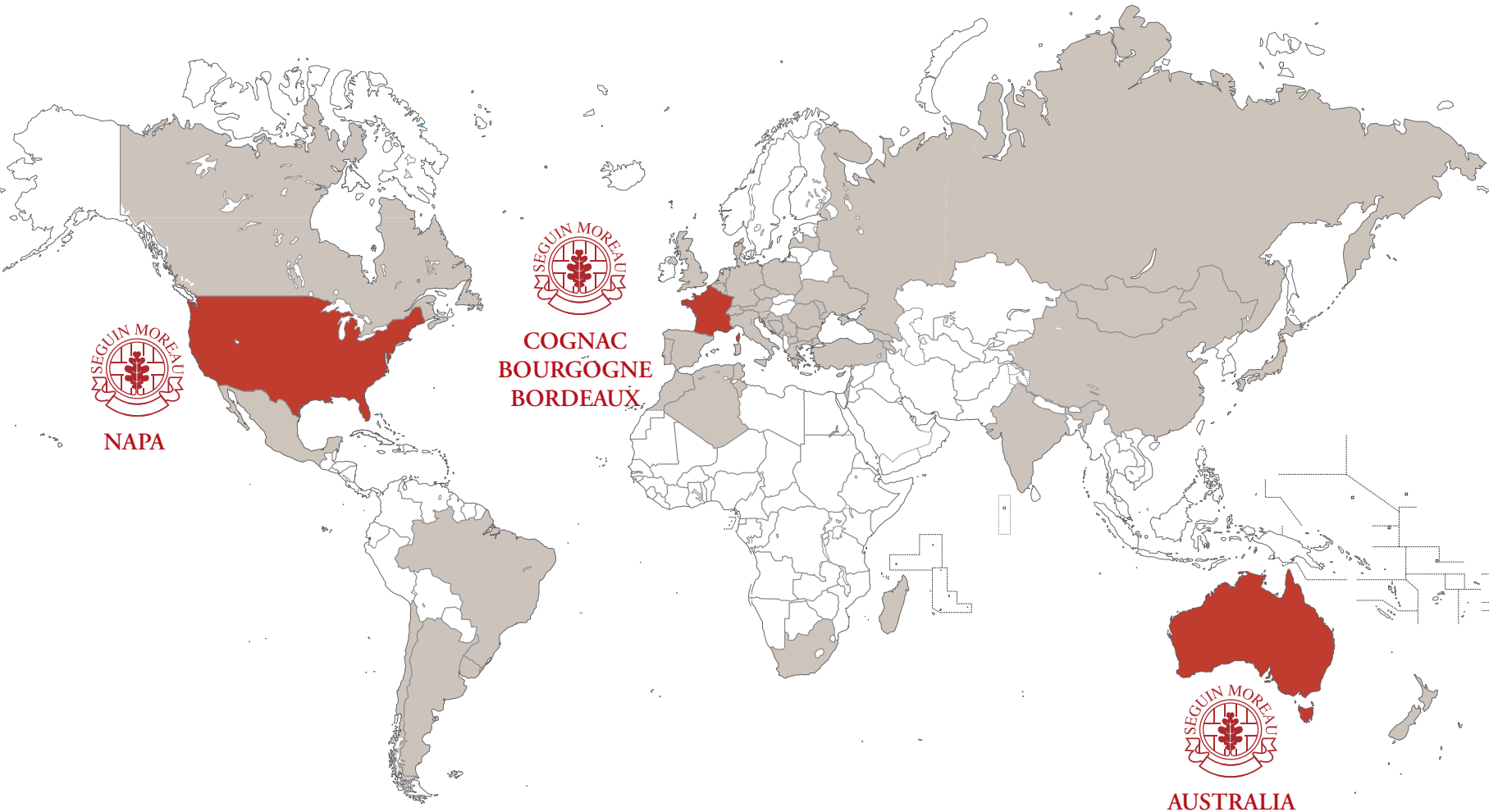
## IN OUR WORKSHOPS AND AT YOUR SERVICE:

- **170 people**, from the forest to deliveries
- **Master coopers** proud of their barrel-making tradition
- **3 workshops, 2 seasoning yards and 1 stave yard**

## QUALITY & ENVIRONMENT, KEYS TO OUR BUSINESS:

- **2 team members** supervising our continuous improvement process and sustainable development policy
- **1 in-house analysis laboratory**, in partnership with EXCELL™

# A WORLDWIDE PRESENCE



SEGUIN MOREAU  
NAPA

SEGUIN MOREAU  
COGNAC  
BOURGOGNE  
BORDEAUX

SEGUIN MOREAU  
AUSTRALIA



ALGERIA - ARGENTINA - ARMENIA - AUSTRALIA - AUSTRIA - BELGIUM - BOSNIA - BRAZIL - BULGARIA - CANADA - CHILE - CHINA - CROATIA - CYPRUS - CZECH REPUBLIC - DENMARK - FRANCE - GEORGIA - GERMANY - GREECE - HUNGARY - INDIA - ISRAEL - ITALY - JAPAN - LEBANON - LETTONIA - MACEDONIA - MADAGASCAR - MALTA - MEXICO - MOLDAVIA - MONGOLIA - MOROCCO - NETHERLANDS - NEW ZEALAND - POLAND - PORTUGAL - ROMANIA - RUSSIA - SERBIA MONTENEGRO - SLOVAKIA - SLOVENIA - SOUTH AFRICA - SPAIN - SWITZERLAND - TUNISIA - TURKEY - UNITED KINGDOM - USA - URUGUAY - UKRAINE.

## MORE THAN 5,000 CLIENTS

including many of the world's most renowned wine estates.

They have placed their trust in us and we are proud to serve them.



[www.seguin-moreau.com](http://www.seguin-moreau.com)  
[www.seguinmoreaunapa.com](http://www.seguinmoreaunapa.com)

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